التقرير السنوي Annual Report





His Royal Highness Prince Salman bin Hamad Al Khalifa

The Crown Prince and Prime Minister



His Majesty King Hamad bin Isa Al Khalifa

King of the Kingdom of Bahrain

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Chairman's Message

Ongoing Achievements and Broader Horizons for Development

The year 2024 was exceptional, as our beloved investing in numerous urban, housing and service-Kingdom celebrated the Silver Jubilee of His related projects - ultimately contributing to social Majesty the King's accession to the throne - may God welfare, robust economic growth and reinforcing support him. It was an occasion to showcase the the private sector's role as a key driver of economic far-reaching national achievements accomplished investment activity. over a quarter-century of His Majesty's prosperous As part of the national efforts aimed at enhancing reign, marked by comprehensive development across all fields. Among the most notable outcomes the institutional identity of all government entities of this era was the establishment of the Tender in the Kingdom of Bahrain, we undertook the Board in 2003 - a key milestone in His Majesty's relaunch of the Tender Board's corporate identity reform project - aimed at ensuring the highest to keep pace with the rapid transformations in possible standards of justice, equal opportunity the government procurement sector. This renewal and transparency in government procurement and aligns with the core of the Board's strategy and purchases. ambitious vision to serve as a model of institutional excellence - a client-centric entity that upholds the Guided by the principles of efficiency and efficiency and effectiveness of the tendering and transparency in institutional work, and in line with auction cycle.

the directives of His Royal Highness Prince Salman bin Hamad Al Khalifa, Crown Prince and Prime In conclusion, we extend our highest gratitude and Minister - may God protect him - to accelerate appreciation to His Majesty King Hamad bin Isa Al sustainable development in the Kingdom, the Tender Khalifa, the esteemed King of the Kingdom of Bahrain, Board has continued to adopt and implement best and His Royal Highness Prince Salman bin Hamad Al Khalifa, Crown Prince and Prime Minister, for their practices in the field of government procurement. These efforts aim to deliver value-added services to unwavering support and guidance in advancing the Purchasing Authorities, suppliers and contractors, performance of the Board and propelling it toward while institutionalizing the simplification of greater heights of development. I would also like to government procurement and auction procedures express my sincere thanks and appreciation to the in a sustainable manner - all in line with Bahrain's Secretary General of the Board, the esteemed Board Economic Vision 2030, which aspires to build a Members, and all the technical and administrative more competitive and sustainable economy. teams for their dedication and tireless efforts in shaping new success stories and achieving further accomplishments. We look forward to a new year filled with greater progress and prosperity in strengthening government procurement and purchasing practices.

In the year 2024, the Tender Board recorded a **24%** increase in the value of awarded tenders, reaching BHD 2.1 billion compared to approximately BHD **1.7 billion** in 2023. This reflects the esteemed government's commitment to sustaining infrastructure development initiatives and



Secretary General's Message

Pioneering Steps Toward Performance Enhancement and Process Reengineerin

sustainable added value to our stakeholders - including Purchasing Authorities, suppliers silver jubilee commemorating 25th anniversary and contractors - through the enhancement of His Majesty King Hamad bin Isa Al Khalifa, the of efficiency and transparency in government tendering processes, the Tender Board is proud a prosperous era that has witnessed exceptional to announce a series of notable achievements in the year 2024. These accomplishments come at a steady advancement of sustainable development.

In line with our commitment to delivering particularly meaningful time, coinciding with the Kingdom of Bahrain's recent celebration of the esteemed King of Bahrain, assuming the throne – progress across all economic sectors and the

We also take pride in the Tender Board's receipt of The Tender Board has successfully improved the response rate for requests received from Purchasing the European Society for Quality Research award for Authorities, suppliers and contractors in 2024. The 2024 (ESQR) from Switzerland, in recognition of its percentage of requests addressed within 7 days or less commitment to the highest quality standards and its rose to **85.2%**, compared to **69.7%** in 2023 – an increase excellence in delivering highly efficient services in the field of government procurement. This achievement of 15.5%, despite a 13.5% rise in the total number of reflects the Board's continuous efforts to develop requests received. innovative, high-quality services in line with global best As part of the ongoing efforts to develop policies and practices and to enhance procurement and purchasing initiatives aimed at institutionalizing and sustainably systems with a high degree of effectiveness and efficiency. These efforts are supported by a governance streamlining government procurement procedures - thereby enhancing the efficiency of Bahrain's framework designed to uphold fairness and ensure equal opportunities. business environment - the Tender Board developed

6 government services in the past year targeted at The Board remains firmly committed to accelerating suppliers, contractors and Purchasing Authorities. This initiative was implemented in line with the directives its development efforts to maintain the efficiency and of His Royal Highness Prince Salman bin Hamad Al effectiveness of the government tendering and auction cycle. Through sound governance and the effective Khalifa, Crown Prince and Prime Minister, to develop 500 government services across 24 entities. These management of public procurement and auctions, efforts also align with the Government Program (2023the Tender Board continues to play an active role in 2026), which seeks to promote digital transformation, supporting the national economy. sustainability and efficiency in public service delivery.

As we close this chapter of another impactful year, we The Board successfully reengineered and streamlined extend our profound gratitude and sincere appreciation the documentation process for 19 key services, to His Majesty King Hamad bin Isa Al Khalifa, the esteemed contributing to faster workflows and a more efficient King of the Kingdom of Bahrain, and to His Royal documentation process. This improvement enhanced Highness Prince Salman bin Hamad Al Khalifa, Crown Prince and Prime Minister, for their exceptional support overall efficiency and transparency, strengthened the flexibility of interactions between the Board and and insightful vision for the Kingdom's comprehensive its partners - including suppliers, contractors and development journey. We also extend our sincere Purchasing Authorities - while supporting a better user appreciation to His Excellency the Chairman and the experience and accelerating service delivery. esteemed members of the Board for their unwavering support and constructive guidance in achieving these Furthermore, the Tender Board launched 11 new accomplishments. Our gratitude further extends to the technical and administrative teams for their outstanding notifications through the eTendering System, bringing the total number of notifications to 40. These contributions and sincere efforts in enhancing the notifications aim to encourage supplier and contractor Board's performance, advancing innovative practices participation in tenders and promote integrity and and continuing to deliver top-quality services with the transparency. The newly introduced notifications cover highest levels of efficiency and excellence in the fields various stages of the tendering cycle. of government procurement and purchases.

Board Members

H.E. Yaser bin Ebrahim Humaidan Chairman of Tender Board

Mrs. Noor Hafedh Ebrahim BuAli Deputy Chairman



Mr. Ali Ashoor Abdullatif Board Member



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Vision

To be a model of institutional excellence and a customer-centric organization that maintains the efficiency and effectiveness of the tenders cycle by 2026.



Mission

Contribute to supporting the national economy through the efficient and effective governance and management of government procurements.



Integrity

Achieving the highest levels of integrity through the governance of procedures and independence decisions.

Sustainability

Continuity and development of policies and methods to ensure that the Tender Board is achieving its goals and objectives.

Transparency

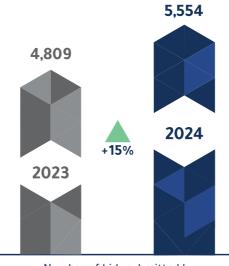
Work in accordance with clear and announced standards and policies in all tendering processes and procedures.

Efficiency and Effectiveness

Optimal use of resources to achieve the highest levels of quality and productivity in government tenders and procurements.

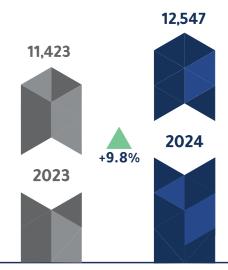
2024 Operations Overview

In the year 2024, the Tender Board continued The awarded value also recorded notable growth, to achieve the objectives of the Law Regulating with a total of 2,032 tenders and auctions Government Tenders, Auctions, Purchases and awarded with a value exceeding BHD 2.112 billion, Sales, achieving a series of accomplishments that representing a 25% increase compared to the reflect its commitment to promoting integrity, previous year. In line with efforts to enhance the transparency and increased competitiveness. A business environment and encourage participation, total of **1.037** tenders and auctions were issued the eTendering System witnessed a 9.8% increase in the number of registered contractors and suppliers, during the year. Meanwhile, the number of bids submitted by suppliers and contractors rose by 15%, rising from 11,423 to 12,547. This growth reflects the increasing from **4,809 to 5,554** bids. This expansion growing confidence in the Board's procedures and provided Purchasing Authorities with a wider range its pivotal role in supporting the national economy. of options and contributed to improving the overall quality of the submitted bids.



Number of bids submitted by suppliers and contractors





Number of registered contractors and suppliers



Tenders and Auctions Data 2024

1.037 Number of published tenders/auctions

> 5,554 Number of bids received

2,032

Number of tenders/auctions supervised by the Board (Awarding, Extensions, Variation Orders and Renewals)

Billion BHD

Total value of tenders/auctions supervised by the Board (Awarding, extensions, variation orders and renewals)

Total number of reconsiderations and grievances requests

9,356

Total number of local suppliers registered within the Tender Board

3,191

Total number of international suppliers registered within the Tender Board

12,547

Total number of suppliers registered within the Tender Board

Awarding by Sector

The value of tenders and auctions supervised by the Tender Board during the year 2024 witnessed a 25% increase compared to 2023. This reflects the growing economic activity in the Kingdom of Bahrain, as well as the ongoing urban expansion aimed at delivering high-quality services that meet the aspirations of citizens and residents alike.

According to the statistics, the services and investment sector was responsible for 36.30% of the total value of awarded tenders, followed by the construction and engineering consultancy sector at 26.10%, and the oil sector at **19.70%**, the materials and equipment and the aviation sectors represented 16.5% and 1.40%, respectively, of the total awarded value.

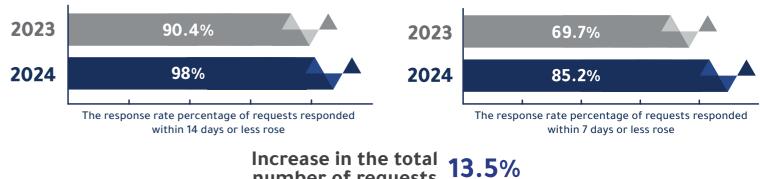
Tendering Methods

The Board remained committed to its consistent were issued through the public tendering method approach by adopting international best practices via the eTendering System - the most optimal and and promoting competitiveness among suppliers preferred approach for government tenders and and contractors. In 2024, 86.9% of all tenders auctions.

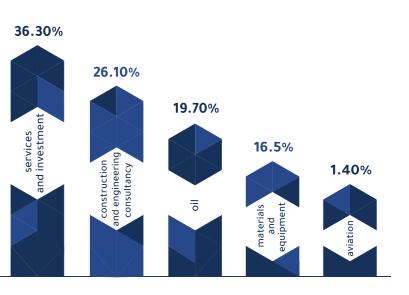
Response Rate

The Tender Board achieved significant milestones responded within 14 days or less rose to 98%, in improving the response rate for requests compared to 90.4% in 2023. Additionally, 85.2% of received from Purchasing Authorities, suppliers, requests were handled within one week or less, up and contractors in 2024, these results reflect from 69.7% in the year 2023. the Board's ongoing commitment to delivering sustainable added value to its stakeholders - The response rate performance indicator for including Purchasing Authorities, suppliers, and completing requests within 7 days or less recorded contractors - in line with its strategy to enhance a **7.6%** improvement compared to the year 2023, efficiency and transparency in government despite a 13.5% increase in the total number of procurement processes. requests, which reached 15,608 in 2024.

The response rate percentage of requests



number of requests





Small and Medium-Sized Enterprises (SMEs)

SMEs, and as part of the broader government of BHD 80.5 million. These awards represented efforts to empower the SME sector, the Tender 9.2% of the total awarded value, after excluding Board recorded a **36%** increase in the number of tenders of a special nature. awarded tenders and auctions to SMEs in 2024. A total of 294 government tenders and auctions

In line with the Cabinet's resolution to support were awarded to **136** SMEs, with a combined value

36% increase in the number of awarded tenders and auctions to SMEs

SMEs earned a combined value of BHD 80.5 million

Pregualification

The Tender Board approved 197 pre-qualification government projects are awarded to contractors requests during 2024, reflecting the Board's who possess the necessary capabilities and meet ongoing efforts to increase the number of qualified the required criteria. companies. This contributes to ensuring that

Revenue Development

As part of its efforts to support the objectives Revenue from the sale of tender documents of the Fiscal Balance Program, the Tender Board amounted to BHD 597.933 thousand, up from BHD continued to implement effective strategies 517.235 thousand in 2023. Meanwhile, revenue from to enhance revenue development and improve publishing advertisements on the website reached financial performance. In this context, the Board BHD 444.555 thousand, compared to BHD 485.600 achieved exceptional results in 2024, recording thousand in 2023. total revenue of BHD 1.042 million, compared to BHD 912,830 in 2023 - an increase of 14.2%.



Savings

The Board succeeded in achieving financial savings prices. These efforts led to the receipt of numerous of **BHD 218** million in budget allocations for competitive bids from suppliers and contractors. government tenders and auctions. This was the This achievement stands as a key demonstration result of continued efforts to encourage Purchasing of the Board's commitment to safeguarding public Authorities to issue their tenders through the funds while reinforcing transparency and integrity eTendering system, in order to secure contracts in government operations, aligning with the with bidders offering the best terms and lowest objectives of the law.



Development of 6 Government Services

Tender preparation service

Which facilitates the tender preparation process for suppliers and contractors, helping to accelerate procedures and improve coordination among relevant parties.

The extension of bids and initial bonds validity service

Was also introduced, allowing contractors and suppliers to easily extend the validity of their bids and initial bonds, thus saving time and effort.

The limited tender issuance service to all qualified companies

Was updated to allow relevant Purchasing Authorities to issue tenders specifically to prequalified contractors and companies reinforcing equal opportunity and procedural transparency.

Simplifying Procedures: An Integrated Approach to Enhancing **Efficiency and Transparency**

Tender Board to improve government procurement manner. These efforts are fully aligned with procedures in line with leading international Bahrain's Economic Vision 2030, which aspires to standards and best practices, the Board continues build a more competitive and sustainable economy. its efforts to promote transparency, enhance Among the key achievements are: efficiency, and institutionalize the simplification of

As part of a series of initiatives adopted by the tendering and auction procedures in a sustainable

Development of 6 Government Services

In 2024, the Board successfully developed 6 Minister, which aimed to enhance 500 government government services targeted at suppliers, services across 24 Purchasing Authorities. These contractors, and Purchasing Authorities. This efforts fall within the objectives of the Government initiative was implemented in response to the Programme (2023-2026), aimed at advancing directives of His Royal Highness Prince Salman digital transformation, sustainability and efficiency bin Hamad Al Khalifa, the Crown Prince and Prime in service delivery.

Bid evaluation and award service

Was enhanced to enable the assessment of submitted bids based on precise criteria, supporting transparency and fairness in awarding tenders to qualified companies.

The extension of the performance bonds submission deadline service

Enables Purchasing Authorities to extend the required timeframe for submitting performance bonds, helping to ensure the efficient completion of projects.

issuing the second phase of competitive negotiation process service

Was developed to streamline and improve this phase of the competitive negotiation process, making it more flexible and accessible for participating companies.



Streamlining the Documentation Cycle for 19 Key Services

As part of its efforts to improve efficiency and requirements and easing procedural steps. It simplify procedures, the Tender Board succeeded in also contributed to improved efficiency and streamlining the documentation process for 19 key transparency, enhanced flexibility in interactions services and eliminating 19 forms and checklists between the Board and its stakeholders - including that were previously required to be attached to suppliers, contractors, and Purchasing Authorities request applications. This initiative accelerated and ultimately led to a better user experience and workflows and simplified government tendering faster service delivery. and auction procedures by reducing documentation

Unified Electronic Forms Project for Submitting Requests Submission to Tender Board

As part of the Tender Board's efforts to with the provisions of the law, and strengthen enhance the efficiency of processing transparency and procedural accuracy incoming requests, substantial modifications thereby contributing to the improvement were implemented to the submission of government procurement and sales mechanism for certain types of requests. operations in accordance with recognized These changes aim to accelerate the best practices. processing speed, ensure full compliance

Unified Bid Evaluation Report Template for Tender and Auctions

evaluation procedures and reducing the time and effort required in report preparation.

The Board developed a unified template for requests, award decisions, and cancellations bid evaluation reports related to tenders by ensuring that each request meets all and auctions, with the aim of ensuring full requirements and includes all necessary compliance with evaluation procedures and information. This contributes to improving receiving complete, well-structured and workflow efficiency, enhancing the quality of comprehensive reports. This unified template is designed to expedite decision-making on negotiation

Unified Instruction Template for Suppliers and Contractors as Part of **Tender and Auction Documents**

In line with the Board's vision to enhance the and guidelines that must be followed when efficiency of processing electronic requests participating in tenders and auctions. related to the review and approval of tender This project contributes to achieving a documents, a unified template of instructions higher level of compliance and ensures that for suppliers and contractors was developed tender and auction procedures are carried to be included as part of the tender and out in accordance with clearly defined auction documentation. This template guidelines. It also enhances the efficiency aims to improve the quality of documents of government procurement processes and submitted by suppliers and contractors, upholds the highest standards of integrity ensuring the clarity of the requirements and transparency in contractual dealings.



Launch of New Notifications for Suppliers and Contractors

As part of its efforts to enhance the total number of notifications to 40. This experience of suppliers and contractors and update reflects the Board's commitment to strengthen standards of integrity and to streamlining procedures, enabling transparency, the Tender Board announced companies to track tenders effectively, and the launch of 11 new notifications through ensuring equal opportunities for all suppliers the eTendering system, bringing the and contractors.

The new notifications cover various stages of the tendering cycle, including:

Procurement Plan



In an effort to broaden participation in of suppliers and contractors to submit their government tenders and reinforce the role of bids, in line with international best practices the private sector as a key partner in achieving promoting greater supplier and contractor sustainable development and supporting the participation in government tenders and national economy, the Board issued a circular auctions. It also seeks to foster early planning in 2024 regarding the procurement plan. and the organization of procurement The circular aims to improve the readiness procedures.

- Reminders for suppliers and contractors to submit bids before the closing deadline

- Notifications confirming the opening of tenders and the commencement of the evaluation process.

Follow-ups on evaluations and award decisions in coordination with Purchasing Authorities.

- Sector-specific announcements across goods, services, and construction categories.



Tender Board Initiatives

Strengthening Relations with Stakeholders

partnerships and open communication with all relevant stakeholders, the Tender Board held **18** and effective partnerships with relevant entities. consultation sessions and workshops in 2024, with the participation of 1,418 individuals from both the Additionally, the Board organized **7 foundational** public and private sectors.

licenses to 283 members of tender and auction evaluation committees across Purchasing Authorities, subject to the provisions of the implementation of the SME preference initiative. Law Regulating Government Tenders, Auctions, Purchases and Sales. These accreditations were Regarding capacity building for contractors and granted following the participants' successful completion of training designed to equip them **the participation of 490** individuals. These sessions with the necessary knowledge of procedures, requirements and best practices across all stages government tenders and auctions, with several of the tendering process. This initiative is part sessions specifically tailored for SMEs to explain of the Board's broader efforts to enhance the the mechanism for applying the SME Preference capabilities of national personnel and strengthen Initiative.

As part of its commitment to fostering strong the government procurement system by upholding the highest standards of transparency, governance,

and specialized training sessions for Purchasing Authorities, with 611 participants in attendance. During the year, the Board also issued accreditation These sessions covered key topics related to tendering and auction processes, tendering method, pregualification procedures, and the

> suppliers, the Board held 6 training sessions with addressed the procedures for participating in

Developmental Projects

Enhancing Performance and Advancing Efficiency

As part of its ongoing commitment to continuous efficiency and effectiveness, while ensuring fairness improvement and operational development, the and equal opportunity for all. Among the most Tender Board implemented a series of strategic notable of these projects are: projects in the past year aimed at boosting

Enhancing International Cooperation in Government Procurement

Enhancing international cooperation plays a pivotal friendly countries, aiming to exchange expertise and role in adopting global best practices in government align efforts to elevate government procurement procurement. In this regard, the Tender Board is practices. As part of these efforts, the Board committed to establishing strategic partnerships has held a series of high-level bilateral meetings, with counterpart institutions in brotherly and including the following:

- Enhancing Bilateral Partnership with the General Secretariat of the Tender Board - Oman

As part of efforts to deepen bilateral relations and between the two sides, with a focus on improving exchange expertise, the Tender Board conducted coordination and adopting best practices in an official visit to the General Secretariat of the government procurement. These efforts contribute Tender Board in the Sultanate of Oman. The visit to advancing sustainable development goals and aimed to explore avenues for enhanced cooperation enhancing operational efficiency.

As part of its efforts to strengthen regional managing government tenders, improving the cooperation and exchange expertise, the Tender efficiency of public spending, and redirecting

coordination in adopting best practices for



- Enhancing Cooperation with the Saudi Expenditure & Projects Efficiency Authority

Board conducted a visit to the Expenditure and realized financial savings toward supporting high-Projects Efficiency Authority in the Kingdom of priority projects - all in support of sustainable



Procurement Ethics Certification for Organizations

The Tender Board achieved a pioneering milestone to adopting international best practices and by obtaining the Procurement Ethics Certification affirms its vision to serve as a leading model in the for Organizations, issued by the Chartered procurement and supply sector. The Board continues Institute of Procurement and Supply (CIPS). This to enhance its services by embracing advanced certification was granted following the training technologies and strengthening communication of the Board's personnel in ethical procurement channels with stakeholders. Its efforts focus on and supply, and their successful completion of delivering innovative and efficient services that specialized examinations covering anti-corruption, maximize value for all parties involved, contributing fraud, and bribery and environmental concerns. to the development of the procurement sector in This achievement reflects the Board's commitment line with global standards.

Projects Supporting SMEs

As part of the second package of SMEs support The workshop aimed to highlight this initiative, initiatives, and within the updated plan of the SME which seeks to allocate a portion of government Development Board for the years 2022-2026, the public tenders and auctions to SMEs. It also clarifies Tender Board organized an orientation workshop the mechanisms required for implementation for the Purchasing Authorities on the initiative to and the role of Purchasing Authorities in applying allocate tenders and auctions exclusively to SMEs. the initiative, ensuring that SMEs can effectively The workshop was attended by employees from benefit from it. The ultimate goal is to increase various ministries, authorities and government- SMEs participation in government tenders. owned companies subject to the Law Regulating Government Tenders, Auctions, Purchases and Sales.

Tender Board's Achievements

track record, the Tender Board has received innovation in managing tenders, all of which have a number of prestigious awards that reaffirm contributed to transformative improvements in its leading position in the field of government procurement practices and the enhancement of purchases and sales. These awards are a testament a fair competitive environment for suppliers and to the Board's continuous efforts to promote contractors. Through the continued adoption of integrity and transparency, and to enhance the global best practices, the Board remains focused efficiency of tendering and auction processes in on developing systems and achieving the highest accordance with international standards. This levels of efficiency, in alignment with Bahrain's international recognition reflects the Tender Economic Vision 2030.

In yet another milestone added to its distinguished Board's commitment to governance, quality, and

Excellence Award in the "Values and Ethics in Procurement" Category

Award in the category of "Values and Ethics values and ethical conduct. It also stands as in Procurement" by the Chartered Institute of a testament to the ongoing efforts to instill a Procurement and Supply (CIPS). This achievement culture of value-driven commitments across all affirms the Board's commitment to delivering organizational levels. services with professionalism and integrity, while

International Achievements and Excellence in Developing Government Procurement

The Tender Board participated in the Annual tenders and auctions, working to streamline Conference of the European Association for Quality procedures and strengthen governance to ensure Research (ESQR) in Vienna, which was attended by a equal opportunities and foster competitiveness. The distinguished group of experts and decision-makers. board continues to prioritize quality and efficiency This participation reflects the Board's commitment in alignment with Bahrain's Economic Vision 2030 to leveraging international experiences to develop while driving continuous improvement to embed government procurement systems, promote principles of integrity and transparency across transparency and fairness, and support the government procurement - contributing to the achievement of sustainable development goals. safeguarding of public funds and the effectiveness The board reaffirmed its role as an independent of government projects. regulatory authority overseeing government

As a reflection of this excellence, the Tender services in the field of government purchases Board was awarded the 2024 European Society and sales. These international honors reaffirm for Quality Research (ESQR) Award, granted by the the Board's dedication to developing innovative, organization's headquarters in Switzerland. This high-quality services and enhancing government recognition serves as a testament to the Board's procurement practices, ensuring fairness and equal commitment to the highest standards of quality and opportunity, supported by governance mechanisms excellence in the delivery of efficient and innovative aligned with international best practices.

